



LOUDOUN
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**2023 Policy Positions
&
Revision Summary**

Summary of 2023 Revisions

Beginning in July 2022, the Loudoun Chamber's Public Policy Committee began a complete review of the organization's 2022 Policy Positions. This document guides the organization's advocacy efforts and allows for effective, proactive responses on the issues representing the Loudoun business community's priorities. Dozens of Chamber members reviewed the entire document, chapter by chapter, to identify areas that required updates, amendments, and additions to the document for 2023.

The focus of this year's proposed edits focused on economic development, housing, workforce, education, and infrastructure positions. There were several areas where substantive changes and additions were made, and those are outlined below.

Many revisions involved updated language and positioning, though the changes do not represent major changes to existing Loudoun Chamber policies.

Below is a summary of the major and substantive edits/additions of the 2023 Policy Positions:

1. Economic Development

- Zoning Ordinance: Created and added new Zoning Ordinance position to advocate for more flexible, business-friendly, and less proscriptive Zoning Ordinance Review Process.

2. Education and Workforce

- Child Care: Considering recent and ongoing challenges that working families face, a new position was added regarding the need/support for high quality childcare.
- Local Composite Index and Standards of Quality: Added language to support reviewing the true costs of public education and the methodology distributing education funding.
- Educator Recruitment and Retention: Added support for funding COCA adjustments and retaining teachers in Northern Virginia's competitive market to offset the costs.

3. Higher Education and Workforce Development

- Enrollment and Programmatic Growth: Replaced and added support to improve the funding for post-secondary education to expand the Commonwealth's workforce.
- Industry Certifications: Replaced and added support to expand increased financial aid for students seeking industry certifications with the help of the private sector.

4. Employment and Labor

- Immigration: Considering recent and ongoing challenges regarding immigration, a new position has been added to address the workforce shortages and advocate for reforms that will lead toward a more comprehensive immigration system.

5. Infrastructure Investment

- North-South Corridor: Removed "Extension of NorthStar Boulevard" and added "North-South Corridor." Additional language was added to express our support for the expansion of roadway capacity between Loudoun and Prince William Counties.

- Dulles Greenway: Added language to support solutions toward the Dulles Greenway that reduces costs for users and improves the road network, such as distanced-based tolling and other options
- Technology and Broadband Infrastructure: Considering the ongoing broadband challenges that working families and underserved communities face, a new position has been added to address the lack of broadband infrastructure that families have and advocate for expanding investments to enhance wireless technologies in rural, less-densely populated areas.

6. Housing Diversity

- Housing Supply: Considering the regional lack of new home construction and shortage of capital for developing attainable housing, a new position was created to support increased construction workforce opportunities and maximizing the potential of existing housing programs.
- Housing Assistance and Education: Seeing the struggles that families faced to make ends meet, a new position is created to support expanding financial literacy opportunities for homeownership and establish community partnerships to identify barriers facing potential homebuyers.

7. Fiscal Policy

- Data Centers: Seeing the Data Center industry grow exponentially over the past decade and their revenue contribution that they have offered, a new position was created to support the continued efforts that Data Centers have made on Loudoun's tax base and the diverse job creation that they provide to the County.

8. Governance and Regulatory Reform

- Business Operations and Government Interference: Considering the interference that government has had on businesses, a new position has been created to oppose any attempt by a government entity that would interfere with the operations of an organization including free speech.

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PREAMBLE

On behalf of our more than 1,000 and the Loudoun community we serve, the Loudoun Chamber will advocate for public policy solutions that will lead to a world class quality of life in Loudoun County.

The Chamber's policy positions are based on the following principles, which are necessary to ensure a healthy business climate and a strong community here in Loudoun, and will support the overall success of our member organizations:

- Federal, state, and local laws, regulations and tax policies must support a strong, pro-business environment that ensures economic competitiveness and protects the ability of businesses to create jobs and economic opportunity;
- The Chamber is committed to partnering with like-minded organizations to advocate for the issues and policies that serve the interests of all Loudoun's businesses and communities;
- The Chamber supports policies that foster diversity, equity, inclusion & accessibility to inform and strengthen economic opportunity for underrepresented and historically disenfranchised businesses;
- Federal, state, and local governments must provide adequate investment in vital assets, such as transportation, technology, energy, water, K-12 education, higher education, and workforce development, to meet the needs of a growing economy and population;
- More of the tax revenues generated by Loudoun's businesses and citizens should remain in Loudoun to serve the needs of our businesses and citizens;
- Federal, state, and local government must be responsive to the needs of the citizens and businesses, and accountable for the funds entrusted to their stewardship; and
- Loudoun County's business and nonprofit community must have the opportunity to work with government officials at the federal, state, and local levels to develop and implement legislative and regulatory policies that will impact the economy and quality of life in our community.

The following outlines the Chamber's specific public policy positions on the priority issues of its members.

2022 Approved Policy Positions

DIVERSITY, EQUITY, INCLUSION & AND ACCESSIBILITY

The Chamber is committed to fostering diversity, equity, inclusion, and accessibility (DEIA) within the business community.

Policies and Programs:

The Chamber supports sustainable solutions to close the equity gap and educate the business community about the economic and social value of DEIA. The Chamber supports policies that strengthen the business community and extend economic opportunity for all Loudoun businesses.

Partnership and Leadership:

The Chamber supports targeted approaches that include strengthening access and opportunity for diverse business owners, convening community leaders and organizations in dialogues that further best practices about diversity, partnering with state and local leaders to ensure that DEIA is included, and continuously demonstrate the Chamber's commitment to DEIA.

From Preamble:

- The Chamber supports policies that foster diversity, equity, and inclusion with an intentional approach to inform and strengthen the business community through extending economic opportunity for underrepresented and historically disenfranchised businesses.

ECONOMIC DEVELOPMENT

The Chamber supports efforts to continue to make Loudoun County, including the incorporated towns within its boundaries, highly competitive in the global marketplace through aggressively promoting the retention and expansion of existing businesses and by creating an environment that is conducive to the formation and attraction of new ones. While Loudoun County has made much progress in creating a world class Economic Development and business attraction strategy, it is imperative that the County make considerably more progress in creating a predictable customer-focused approach for the businesses and affordable housing developers who seek to invest in our community.

Economic Development Investment:

The Chamber supports increased public and private economic development efforts focused on encouraging business growth, diversification, and attraction, particularly in targeted sectors, to help grow the County's commercial tax base and lessen the burden on residential taxpayers. Loudoun County must seek greater collaboration on economic development efforts with Loudoun towns, to fully leverage our community's economic potential.

The Chamber supports the Board of Supervisors' continued investment into the County's economic development strategy. As part of that strategy, the Chamber believes the County should continue to invest the financial and personnel resources needed to support an aggressive and comprehensive national and international business attraction program that leverages the County's strongest economic assets.

Rural Economic Development:

The Chamber recognizes that rural business development is essential to the social and fiscal health of Loudoun County and contributes to the unique character of our community and our economy. The Chamber supports full implementation of the County's Rural Economy Business Development Strategy which supports the continued growth and development of Loudoun's rural economy.

The Chamber strongly supports land use and zoning regulations that allow for a robust, innovative, and digitally connected agricultural and rural economy that keeps Loudoun's farms and rural businesses viable and productive. We encourage a view of regulation of agribusiness that meets its particular needs

for success, including flexibility for use of property for multiple purposes. These rural uses should be accomplished with respect for the historic and cultural heritage of western Loudoun that support businesses and residents, while attracting visitors, and outdoor recreationists.

Economic Incentives:

The Chamber supports the strategic and limited use of economic incentives, including tax incentives, by the Commonwealth and local governments in the effort to attract and retain commercial investment.

The Chamber acknowledges and endorses current practices on the part of Loudoun County and the Commonwealth to ensure results and accountability with respect to incentive programs.

The Chamber encourages the General Assembly to continue to invest in business incentive programs that recognize the unique needs and challenges faced in northern Virginia, thus encouraging dynamic and growing businesses to invest in Loudoun County. To help create an environment in which Loudoun County can attract and retain top quality companies, priority should be given to reviewing the qualification criteria for Virginia's business incentive programs to ensure Loudoun can qualify for and benefit from these programs.

Small, Women, and Minority Owned (SWAM) Businesses:

The Chamber supports the analysis of the Commonwealth's procurement processes as it relates to Small, Women, and Minority Owned (SWAM) businesses, such as the 2020 Commonwealth of Virginia Disparity Study, and the consistent application of future policies that would increase their participation. The Chamber supports efforts to identify SWAM businesses and organize databases for the purpose of monitoring business conditions and future outreach.

Regional Economic Funds:

The Chamber also supports continued and increased funding and an efficient process for award and disbursement of those funds from the Commonwealth Opportunity Fund, the Agricultural and Forestry Industries Development Fund and the Virginia Economic Development Partnership's (VEDP) programs. The Chamber urges that this funding include a focus on company retention and recruitment that can be utilized in northern Virginia and recognize the importance of attracting high wage jobs in a way that is commensurate with its current focus on net number of jobs created.

GO Virginia:

As part of the broader effort to diversify Virginia’s economy, the Chamber continues to support GO Virginia and its efforts to incentivize greater collaboration among localities, higher education, and the private sector. Maintaining the state’s financial commitment to this program is especially important.

Local Incentive Fund:

The Chamber supports the Board of Supervisors allocating funds to replenish the local incentive fund as appropriate.

Business-Friendly Regulations:

The Chamber opposes existing and proposed regulations that have or will have a demonstrably adverse impact on net business and job growth. The Chamber opposes arbitrary efforts to limit or suspend growth and economic development. The Chamber urges elected officials to be mindful that excessive and inconsistent restrictions placed on new business development or expansion that do not contribute materially to improving the quality and effectiveness of that development send a negative signal to prospective and existing businesses considering our County as a place to locate and expand.

Zoning Ordinance:

The Chamber supports a zoning ordinance that is flexible, business and user friendly, and easy to understand for all Loudoun residents and small businesses. The Chamber supports a zoning ordinance that will make it more efficient to achieve Loudoun County’s goals for creating jobs, expanding affordable housing, and attracting new investments that are in accordance with the County’s General Plan.

The Chamber believes that the County must take dramatic and comprehensive action to adopt a revised Zoning Ordinance that is far more flexible, business-friendly and less proscriptive in nature, to foster great economic investments and to lessen the time, cost and work needed to bring commercial and residential projects to market.

Development Process:

The Chamber believes top priority should be given to review and accelerating improvements to the processes for approving development plans, building permit applications, the fees assessed, and other

related government processes to consistently achieve the forecasted timeline by County staff. Existing codes and procedural requirements that do not contribute to meaningful improvement of the application or proposal under consideration must be streamlined or eliminated, and fees assessed should be consistent with the actual cost to the County.

Development Incentives:

The Chamber supports an incentive-based approach, as opposed to mandates, to encourage the type of development that is desired in Loudoun County, including programs that incentivize green, sustainable, and diverse economic sector development without adding additional time and expense to the development process.

Loudoun County Economic Development Authority:

The Chamber supports efforts to fully leverage the capabilities and strategic value of the Economic Development Authority (EDA). This includes the EDA's role in advancing housing affordability in Loudoun and its support for the Loudoun County Department of Economic Development's international business marketing and retention program.

Small Business Economy:

The Chamber strongly supports continued local, state and federal funding to support small business infrastructure, programs, and services.

Nonprofit Infrastructure:

The Chamber is committed to the success of Loudoun's nonprofit community including efforts to raise awareness about the nonprofit community's role in economic development, entrepreneurship, public safety, and community health, promoting opportunities for the public to provide financial and volunteer support, and supporting efforts for our nonprofits to ensure public-sector funding is commensurate with the growth and needs of the County.

TOURISM AND BUSINESS TRAVEL

The Loudoun Chamber recognizes the quality of life and economic benefits that a thriving tourism economy contributes to Loudoun County and its incorporated towns. The Chamber also recognizes that

tourism and travel does not just occur and that a thriving destination requires marketing, promotion, and smart destination development.

Visit Loudoun:

The Chamber supports Visit Loudoun's continued status as the recognized Destination Marketing Organization for Loudoun County and its incorporated towns. Because of the economic advantages offered by a robust visitor economy, the Chamber supports an integrated, well-funded approach to marketing Loudoun as a visitor destination by Visit Loudoun. We believe that Loudoun's destination marketing and long-term as well as sustained funding strategy must place high priority on those activities that generate the most tax revenue, while creating economic opportunities for County businesses that depend on domestic and international leisure visitors, weddings, sports tournaments, and events, as well as conferences and meetings.

The Chamber supports demand-generating development to ensure the sustainability and growth of Loudoun's visitor economy including indoor and outdoor sport tournament facilities, full-service hotel and meeting facilities as well as performing arts venues to attract more business to the County. The Chamber supports state partnerships in regional marketing efforts and infrastructure that supports an expanded visitor economy.

Non-Traditional Tourism Demand Generators:

In addition, the Chamber supports inclusion of high-value business sectors and corridors beyond those traditionally associated with tourism in the County's destination marketing strategy. These would include, but not be limited to, educational facilities like universities or training centers that attract large meetings and groups.

Air Travel Marketing:

The Chamber also recommends continued collaboration and increased coordination and support of marketing efforts between the County, Visit Loudoun, Metropolitan Washington Airports Authority (MWAA) and Leesburg Airport to promote existing, and to assist in future air service development, for leisure, business domestic and international travel.

Tourism Friendly Regulation:

The Chamber supports efforts to ensure that all regulations, taxes, and zoning ordinances are structured to enable tourism to prosper and will help to distinguish Loudoun County as a preferred destination. The Chamber supports the tourism industry's position that favors the use of transit occupancy taxes (TOT) to promote tourism. The Chamber also encourages the County to include the tourism industry, through Visit Loudoun, in exploring options to disperse visitor throughout the county.

Short-Term Residential Rentals:

As the lodging industry evolves to include a wide range of entities, from individuals renting out space in their homes, to traditional hotels and bed and breakfasts, the Chamber supports a level playing field for all entities that provide lodging options to visitors, including Short-Term Online Rental Market companies. The legal and regulatory environment for this sector should provide for equal tax treatment, transparency and data sharing, adherence to local zoning and safety regulations, and compliance with business licensing.

GSA Per Diem:

The removal of Loudoun County from the federal General Services Administration's Washington, D.C. per diem non-standard rate area has resulted in a suppression of the per diem rate for the County. The Chamber supports reinstating Loudoun County to the Washington, D.C. Non-Standard Area (NSA). The Chamber also supports freezing the Per Diem at the 2019 levels in order to support economic recovery as a result of the COVID-19 pandemic.

EDUCATION AND WORKFORCE

Child Care:

The Loudoun Chamber supports policies and programs that would expand the availability of high quality, affordable childcare options for working parents, including in ways that reduce the exorbitant cost of childcare. This includes providing support to allow employers to adopt policies and strategies that support childcare needs for their employees. By supporting the childcare needs, employers can bolster their workforce and grant access to competitive compensation and alleviating workforce retention risks.

K-12

The Loudoun Chamber believes top performing, public and private K-12 education systems that equip our students with the skills, training, and knowledge to become lifelong, productive members of our nation's workforce, are vital to the future prosperity and quality of life in our community. The Chamber embraces the critical leadership role that businesses and industry leaders play in ensuring the quality of instruction, programs and results from our K-12 schools and workforce training programs. It is critical that the business and education community be active partners to ensure there is a connection between what students are taught, how they are assessed, and the true workforce needs.

The Chamber supports the efforts of Loudoun County Public Schools and the various private schools serving Loudoun's students to fulfill their educational mission during the 2021-2022 school year, and especially County and State investments to help all students recover equitably from any adverse educational impacts realized as a result of the COVID-19 pandemic.

Addressing Areas of Critical Need:

The Chamber firmly supports policies and systems in which students are expected to achieve at internationally competitive levels of proficiency, particularly within areas of critical need – such as Science, Technology, Engineering, Mathematics and Healthcare (STEM-H). To achieve this aim, the Chamber supports policies and practices within Virginia's educational systems that ensure the highest quality instruction, content, and learning environment to enable each student to reach their full potential and empower them to make meaningful contributions to the world, and which advance the values and benefits of diversity, equity and inclusion for all students and employees.

Local Composite Index and Standards of Quality:

The Chamber supports state and federal education funding that more appropriately reflects the full costs of all state and federal education mandates in addition to basic education costs. The Chamber continues to advocate for reforms to Virginia's Local Composite Index because, as presently structured, the index places Loudoun County Public Schools (LCPS) at a disadvantage. The current index does not account for Loudoun's unique needs caused by continued and substantial enrollment growth, increasing enrollment of students for whom English is not spoken in the home and is often a second language, and the enormous added financial burden of operating and offering competitive salaries in the high-cost metropolitan Washington, D.C. area. The current index also fails to accurately reflect the limited sources

of revenues which local governments can access to pay for education at the higher percentage required through the current formula.

Other necessary costs associated with providing quality public education are not addressed in the Standards of Quality (SOQ) and therefore are not state-funded at all. As a result, the current state public education funding model does not reflect the true cost of the state's obligation to provide public education. As such, the General Assembly should direct the Joint Legislative Audit and Review Commission (JLARC) to review the true costs of public education, the State's responsibility for funding those costs, and the methodology used for distributing State public education funds.

Pre-K Education:

The Chamber supports consideration of innovative strategies, public and private, to enable availability of affordable pre-K educational opportunities for all Loudoun citizens.

Educator Recruitment and Retention:

The Cost of Competing Adjustment (COCA) is a funding adjustment to recognize Northern Virginia's more competitive market and the higher salaries that divisions must pay to hire and retain teachers and staff. The current state funding formula provides funding based on average salaries across Virginia and the COCA helps offset the 'shortfalls' for those who are on the higher side of that average. Restoring the COCA to its prior rate would help address this shortfall in Loudoun. As such, the Chamber supports full restoration of cost of competing funding for teachers and support staff and funding to enable competitive and innovative compensation, as well as benefits packages, to attract and retain highly qualified teachers and staff.

The Chamber supports addressing the teacher shortage in the Commonwealth by refining and developing multiple, streamlined, affordable pathways into the profession to meet the needs of a variety of individuals, including career switchers, as well as to achieve a more diverse workforce within the educational community. The Chamber supports creating and fostering a culture that incentivizes excellence, innovation, initiative (beyond standardized tests scores as an evaluation method), and that includes meaningful professional development within our education system to achieve maximum success.

School Choice:

The Chamber supports providing parents a choice between traditional schools and other learning alternatives, and development of incentives to encourage public schools, teachers, and administrators to innovate. The Chamber also supports flexible policies that enable public school attendance alternatives to assigned schools, such as open enrollment to better balance total enrollment among schools or enable students to pursue unique educational opportunities, and expansion of online education options for in-school and home-school students to foster successful individual educational outcomes.

Charter and Magnet Schools:

Recognizing that not all students learn in the same way or have the same interests, the Chamber supports the continued consideration and use, where and when they are deemed appropriate, of public charter schools and magnet schools to expand the options available to Loudoun County students. The Chamber believes that local authorization and oversight of the inception, planning and support of public charter and magnet schools fosters cooperation and goodwill between these schools and school divisions and promotes the success of all students.

Commercial Educational Projects:

In an effort to support STEM-H at an early age for all students and in recognition of its importance to workforce and economic development, the Chamber supports projects such as the Northern Virginia Science Center, which will offer educational opportunities to the citizens and students of Loudoun County and be a significant tourist draw and thus provide an economic benefit to the Loudoun economy.

Technology Usage:

The Chamber supports continued and even broader use of technology in the classroom, along with adequate professional development for teachers, so that technology can have the maximum benefit for all.

Access and Security:

The Chamber believes that adequate technology infrastructure and hardware must be available that meets LCPS' needs, utilizes best practice security protocols, and enables all schools throughout the County to have affordable, reliable, and secure internet access.

To protect student and employee privacy as well as reduce its vulnerability to potentially damaging and expensive cyber threats, the Chamber urges LCPS to continue to utilize appropriate cybersecurity risk management and compliance tools and best practices which are consistent with the recommendations of the National Institutes of Standards and Technology (NIST). This includes working with state and federal officials and agencies to support initiatives that will enable LCPS to maintain the highest standards of protection necessary to meet evolving threats.

Board of Supervisor and School Board Collaboration:

The Chamber believes LCPS, the Loudoun County School Board and the Loudoun County Board of Supervisors must continue to work to implement operational efficiencies within our school system. The Chamber also supports implementation of creative approaches to maximize and supplement traditional education funding. The Chamber also calls on the Loudoun County Board of Supervisors, the Loudoun County School Board and LCPS to continue their efforts to work together on school site selection and land use permitting to further streamline the process and locate new schools in a manner that supports both the education and economic development mission of our community.

Outsourcing:

The Chamber supports careful evaluation of services currently provided by school system employees to determine if such services may be outsourced to provide greater efficiency, cost savings, competition, and business opportunities in the private sector, while still maintaining the highest quality educational environment.

Consolidation:

The Chamber supports consideration of consolidation of county and school functions to achieve increased efficiencies and cost savings while still maintaining the highest quality educational environment.

Public - Private Partnership:

The Chamber supports continued and increased partnerships with nonprofit organizations and foundations in both funding and programming, given the demonstrated success of such programs and the geographic access to additional potential partners. The Chamber also supports continued and

greater use of school-business partnerships as a way for businesses to provide valuable resources of time, energy, and funding to support the schools.

K-12 Workforce Readiness:

The Chamber supports development of innovative efforts which help enhance Loudoun's traditional K-12 educational system, providing a pathway for Loudoun students to further education or immediate employment in the region's high-demand employment sectors. This should include opportunities to receive college credit while in high school through dual enrollment, Advanced Placement, industry certifications or a combination of these strategies.

In recognition of the vital link between schools and the region's potential skilled workforce, the Chamber further supports strong business-education partnerships to develop training programs for specific high demand and specialized industries, and a stronger focus on college and/or career readiness for students earlier in their K-12 education experience to better prepare them for success in whatever path they choose.

Academies of Loudoun:

The Chamber supports the Academies of Loudoun as a center for career and technical education programs that provides opportunities for Loudoun students to innovate and collaborate, utilizing robust public/private partnerships.

Future Educational Alternatives:

The Chamber supports exploration of additional, innovative academic pathways for Loudoun's students, such as the International Baccalaureate (IB) program, in order to provide further educational alternatives and enhanced opportunities for students at schools throughout the county and at all grade levels.

Higher Education and Workforce Development

The Loudoun Chamber recognizes and supports the vital role that the need for life-long education and training, demands a higher education infrastructure that is accessible both online and is sufficiently dynamic to meet ever-changing educational and workforce demands, produces the diverse workforce

employers are seeking, and is supported by adequate state funding, local support, and other financial means. The Chamber calls on the Commonwealth's elected leaders to continue investing in state funding for higher education in order to shift some of the burden of funding from students and families. The Chamber believes, however, that new state investments should especially be targeted toward specific and definable goals.

Enrollment and Programmatic Growth

The Chamber supports funding and program improvements to make post-secondary education opportunities available to all Virginians, and supports the efforts to deliver high-quality certificate, credentialed, associate, bachelors, and graduate degree programs that will expand the Commonwealth's workforce. Virginia's economy will depend on increasing the number of workers able to take on jobs in high-demand fields of science, technology, engineering and math, and other critical areas experiencing workforce shortages.

Internships:

The Chamber encourages the creation of high-quality internship experiences for college students. College graduates with real-world job experience are at a significant advantage when launching their careers. The Chamber also encourages creation of internship experiences for careers outside of the traditional college track, including the trades industry or specialized services

Cybersecurity Programs:

The Chamber supports continued state funding for initiatives that develop the cybersecurity workforce, by bringing together Virginia's higher education community and the private sector to create a consortium that will work together to develop innovative cybersecurity strategies, conduct cybersecurity research and development, and help train future cyber leaders. Innovation drives the Northern Virginia economy, and Loudoun businesses need an expanded way to interact with the area's higher education institutions to produce and commercialize original research. The Commonwealth remains one of the few states that do not have dedicated funding for technology transfer. University-based research can only be brought to market quickly if the Commonwealth supports it, and the Chamber believes the new Commonwealth Cyber Initiative can serve as a model for developing further collaborative efforts in other sectors.

Industry Certifications:

The Chamber supports expanded and consistent state funding and expanded access to certification programs and increased financial aid for students seeking industry certifications. The Chamber also supports state funding to encourage the private-sector to partner with community colleges to train workers, and increase awareness of job opportunities for students with industry certifications. Further, the Chamber strongly supports efforts to increase the number of students graduating, transferring to four-year institutions, and/or receiving workforce credentials, with emphasis on that provide a pathway to high-wage, highly skilled jobs. The Chamber supports increasing state funding to support the Commonwealth's Workforce Credentials Initiative.

Secondary Education Affordability:

The Chamber supports state-funded financial aid that is designed to encourage students to seek education beyond high school in areas of high demand and workforce shortage. With regard to our publicly funded institutions, the Chamber advocates a sustained, long-term program of higher education investment, reform and innovation – embodied in state law – to ensure affordable access for students and to generate strong economic activity, revenue growth for the state and lower social service costs. The Chamber opposes mandated tuition caps due to the historic result of these mandates resulting in significant price jumps over time that will have a negative effect on secondary education's long-term market affordability and predictability.

Tuition Grant and COLA:

The Chamber continues to support sufficient Tuition Assistance Grant funding, both for undergraduate and graduate students, and notes that a periodic Cost of Living Adjustment (COLA) for college and university employees should occur regularly

Two and Four-Year Institution Partnership:

The Chamber supports partnerships between two- and four-year institutions in an effort to provide access to affordable degree completion.

STEM Program Funding

The Chamber supports ongoing funding for programs like NOVA SySTEMic, a collaboration between the Northern Virginia Community College, higher education institutions and public schools, which prepares

students for careers in STEM fields. The Chamber also supports the ADVANCE Career Accelerator, a career services platform designed by George Mason University and the Northern Virginia Community College to create stronger education-workforce connections to ensure that program curricula are aligned with industry needs, and to offer students relevant career learning experiences.

State Transfer Grant Program:

The Chamber supports enhancements to the established State Transfer Grant Program, particularly for students in STEM-H fields, which helps to increase the rate of bachelor's degree completion for students moving from two-year to four-year institutions.

Military Veteran Job Training:

The Chamber supports help for programs that provide veterans and their families with access to job training, education programs and credit for documented military training and experience gained during their service that is essential for filling job vacancies, especially in cybersecurity and other IT fields.

Career and Technical Education:

The Chamber supports the establishment of varied pathways for students to earn credits toward graduation and/or career and technical education credentials. This would allow for a more individualized path to achieving a career and college-ready designation at the secondary level. In addition, the Chamber supports added state funding to allow school divisions to adjust their career and technical education programs to better meet the changing workforce needs within their communities, and to ensure equal opportunities for all students. This should be accompanied by allowing greater local control and flexibility to design programs that meet the unique needs of our community. The needs in Loudoun County are different than in other parts of the Commonwealth. Loudoun County should have the autonomy to build a career and technical pathways to develop the skills that are needed while being agile in our response to changing needs. Our goal should be to prepare students to be successful in the real world but also provide them with the opportunity to continue to live and work in Loudoun County.

EMPLOYMENT AND LABOR

The Loudoun Chamber supports legislative and regulatory policies that stimulate economic growth and job creation by allowing businesses to fairly manage their personnel resources without government or

outside intervention. The Chamber supports allowing free market conditions to determine important labor issues, such as compensation and conditions of employment, and supports all employers meeting their legal and ethical obligations to their employees and the government. The Chamber opposes expanded government manipulation of the workplace, including legislation and regulatory policies that would limit an employer's right to operate during a labor dispute.

Immigration:

The Loudoun Chamber believes that America's persistent and widespread workforce shortages are damaging to our near and long-range economic growth, and that reforms that lead to a more expansive and efficient immigration system will provide a key source of skilled and semi-skilled in-demand labor that America's businesses desperately need.

In support of this objective, the Chamber supports initiatives that will ensure an adequate supply of workers to support businesses in this region, including a limited guest worker program to fill gaps in our workforce, particularly in locally important industries such as information technology, hospitality, agriculture and construction.

The Chamber advocates that all businesses strictly comply with state and federal labor laws regarding the screening of citizenship documentation provided by employees, to avoid the hiring of individuals who are not lawfully residing in the U.S. The Chamber advocates that any worker verification system not unduly burden employers, be properly funded, and have a high data integrity confidence factor.

Unionization and Right-to-Work:

The Chamber supports Virginia's Right-to-Work law and opposes any efforts to undermine it. The Right-to-Work law permits workers the freedom to choose whether to join a union and has played a historically significant role in the Commonwealth's nationally recognized economic and employment growth. The Chamber opposes any efforts to undermine the rights of Virginia's workers to secret ballot elections to decide whether to form a union.

The Chamber also opposes the creation of micro-unions, which undermine Virginia's Right-to-Work laws by allowing unions to be formed, not by the preference of the employees as a whole, but rather by each individual department, section, or other faction within a workplace. The Chamber opposes legislative

and/or regulatory proposals that would require collective bargaining in the absence of an agreement between management and employees.

Joint Employer Standard:

The Chamber supports well-established joint employer standards under the National Labor Relations Act, Title VII of the Civil Rights Act, and other federal and state laws that have existed and worked well for many years. Generally, these standards permit separate entities to be determined to be a joint employer only if they exercise direct and immediate control over another business's employees, including having the ability to hire, fire, discipline, supervise or direct an individual. The Chamber opposes loosening of these standards such that one employer could be held liable for labor and employment law violations of another employer for which the first employer had no direct control or responsibility.

Unemployment Compensation:

The Chamber supports Virginia's unemployment compensation laws, which provide adequate and temporary financial assistance, at the expense of employers, to employees who become unemployed through no fault of their own. The Chamber opposes the extension of benefits to workers who, through their own actions or inactions, become unemployed, including during an employee strike.

Wage and Benefit Mandates:

The Chamber opposes any new wage and benefit policies or mandates – including but not limited to the minimum wage, the federally defined work week, and paid sick, medical, or family leave – that do not take into consideration, and adequately address, the regulatory and financial burdens placed on employers, especially small businesses. The Loudoun Chamber opposes any effort to impose new wage and benefit policies or mandates without thoughtful and meaningful consultation with Virginia's employer and business advocacy organizations.

Workers' Compensation:

The Chamber opposes any changes to Virginia's workers' compensation law that would increase costs and regulatory burdens on businesses, or otherwise undermine the law's existing sound principles and purpose.

Davis-Bacon Act:

The Chamber supports the repeal of the Davis-Bacon Act as well as they expanded interpretation of this law to cover minor activities that are ancillary to the overall contract.

Project Labor Agreements:

The Chamber opposes project labor agreements (PLAs) mandated by local, state, and federal governments, and other entities, on taxpayer-funded construction projects. Government-mandated PLAs end open, fair, and competitive bidding on public works projects by discouraging competition from qualified nonunion contractors and their nonunion employees.

In-sourcing:

The Chamber opposes any federal, state, or local in-sourcing of private sector labor positions to government sector positions, unless the function being in-sourced is inherently governmental in nature and/or the in-sourcing decision is substantiated by a bonafide cost-benefit analysis that shows that efficiencies and documented cost savings will result. Any such cost-benefit analysis must reflect all true costs associated with both the private sector activity, as well as the government sector activity, to include items such as, but not limited to, direct labor costs, fringe benefits, retirement, overhead, general and administrative costs, and any other direct and indirect costs that would be incurred by either party.

Out-sourcing / Commercial-off-the-shelf Acquisition:

The Chamber opposes government competition with private industry and encourages out-sourcing of government-sector contracts and positions when such competition exists. The Chamber also supports efforts to ensure that federal procurement officials adhere to the provisions of the Federal Acquisition Streamlining Act (FASA) which require that federal agencies, to the maximum extent practicable, procure commercial-off-the-shelf (COTS) technology that is available to meet their needs.

Independent/Outside Contractors:

The Chamber opposes any initiative which would unduly prevent or otherwise restrict businesses from utilizing the services of independent/outside contractors in full compliance with current Virginia and federal laws. The Chamber also opposes any effort, by statute, administrative or legal action, to redefine the term "contractor" to impose additional wage and benefit costs on employers.

Mental Health:

The Chamber supports public private partnerships to support the mental health and welfare of our workforce. These solutions will create greater safety for employees to discuss mental and substance abuse disorders as well as assist the business owner or manager in connecting colleagues and direct reports to professional support and corporate resources.

LAND USE**Comprehensive Plan Reviews:**

The Chamber supports a strong and effective business stakeholder input and review process for the continued improvement of Loudoun’s Comprehensive Plan, in part to ensure that land use policies and land use designations reflect the current and future needs of businesses. The Chamber also advocates that Loudoun County conduct and complete a regular and thorough review of its Comprehensive Plan – touching on all components of the Plan – at least every five years. The Chamber believes each revision should provide maximum flexibility to adjust to evolving needs.

Transit Station Area Development:

The Chamber supports a safe, reliable, and appropriately managed Metrorail system. The Chamber supports policies that will encourage transit-oriented, mixed-use development principles around Metrorail stations and multimodal transit use that will reduce automobile traffic, provide safe and reliable transportation for employees, incorporate safe pedestrian and bicycle options, increase the County's commercial tax base and supply of attainable housing stock. The Chamber supports incorporating urban forms of residential development at Metrorail stations to achieve live-work centers, support the County’s existing economic development objectives, and provide a mixture of housing types and sizes to enhance affordable and workforce housing options for residents with different income levels.

Urban Transportation Investment:

To address transportation infrastructure and transit needs around Metrorail stations and other areas of economic activity, the Chamber supports public-private partnerships between employers, transit agencies, county, state, and developers.

Interim Uses:

The Chamber also favors interim development strategies regarding the evolution, repurposing, and greater utilization of existing underdeveloped properties.

Airport Compatible Uses:

The Chamber supports carefully considered Airport-compatible uses with respect to the Airport Impact Overlay District.

Proffer Reform:

The Chamber encourages the County and developers to consider additional strategies and policies that would provide flexibility with respect to conditional zoning entitlements and continued private-sector investment.

INFRASTRUCTURE INVESTMENT

The Loudoun Chamber supports managed, thoughtful growth in the County. We support additional investment in constructing and maintaining infrastructure in order to support future commercial and residential development and improvements. The Chamber supports use of public-private partnerships and other creative initiatives that will increase investments in critical infrastructure. The Chamber also supports an open dialogue and improved coordination between the business community and public sector on development and infrastructure issues.

Regional Transportation Solutions:

The Chamber continues to support sustainable, long-term regional, statewide, and federal transportation funding. To ensure new and existing transportation revenues are well invested, the Chamber supports performance-based evaluation and prioritization of projects in the regional and statewide transportation plans.

The Chamber supports construction of a comprehensive regional transportation grid and urges the Northern Virginia Transportation Authority (the Authority) to be regional in its approach and to prioritize regional improvements based upon its adopted performance-based criteria which emphasizes congestion relief. The Chamber further urges the Authority to leverage and invest local, regional, and state revenues in regional solutions that move the most people in the most cost-effective manner.

Congestion Relief Funding:

The Chamber supports the most efficient use of current transportation dollars with emphasis on congestion reduction and economic development. The Chamber opposes using revenue from the Commonwealth Transportation Fund for non-transportation purposes.

Highway Maintenance and Operating Fund:

The Chamber endorses requiring the Highway Maintenance and Operating Fund to be self-sustaining and supports efforts to prohibit transfer of construction funds from the Transportation Trust Fund to make up for maintenance funding deficiencies.

Restoration of Regional Funds:

The Chamber supports restoring the regional funds transferred from the NVTa and the local government partners to provide dedicated funding for Metro in 2018.

Local Transit:

The Chamber supports the increased investment in local transit to effectively and predictably connect areas in critical need of transit with major job and regional activity centers in the County and the use of advanced technology and integrated communications to improve transit accessibility for our residents and workforce, and help alleviate traffic congestion.

North-South Corridor:

The Chamber supports the expansion of roadway capacity in the North-South Corridor as identified by the Commonwealth of Virginia between Prince William and Loudoun Counties including, but not limited to the extension of the Route 234 Bypass (the Prince William County Parkway) from the I-66 corridor to Route 50 and Northstar Boulevard.

The Metrorail System:

The Chamber acknowledges a properly managed Washington Metropolitan Area Transit Authority (WMATA) system is a key part of the future economic growth and success of Loudoun County. The Chamber strongly endorses significant reforms for Metro in three areas – governance, funding, and operations. This endorsement includes support for new federal dedicated capital and operating funding for WMATA and strategic use of new regional funds for maintenance.

Dulles Greenway:

The Chamber continues to support graduated tolling and other tolling options along the Dulles Greenway in order to increase utilization of that existing transportation corridor and reduce use of alternative, congested routes. Current toll prices for the Dulles Greenway are discouraging use of the toll road, adding vehicular traffic to alternate routes within the local road network. The Chamber supports solutions – including distance-based tolling and other tolling options - that reduces costs for Greenway users and improves the road network that serves or will serve as alternatives to the Greenway, in order to reduce congestion and provide cost-efficient, east-west routes for Loudoun commuters.

Potomac River Crossings:

The Chamber supports proper funding for repairs and improvements to the American Legion Bridge. In addition, the Chamber supports the identification of right-of-way for and construction of an additional Potomac River crossing in Loudoun County.

Route 50:

The Chamber supports expansion of Route 50, and improvements to the collector road network and interchanges in the Dulles South area.

Route 15:

The Chamber supports improving U.S. Route 15 between Leesburg and Point of Rocks and the replacement and enhancement of the Point of Rocks Bridge.

Route 9:

The Chamber supports improving portions of Route 9 to enhance connectivity with Route 7.

Loudoun's Airports:

The Chamber recognizes the positive economic impact that both Washington-Dulles International Airport and Leesburg Executive Airport have on Loudoun County, and in that light, the Chamber fully supports continued infrastructure investment at both airports.

The Chamber supports development of new passenger and cargo services at Washington-Dulles International Airport, including expansion of facilities to provide for further growth. The Chamber supports the Airport's efforts to remain cost competitive, both regionally and nationally, and therefore opposes any attempt to expand perimeter rule exemptions at Reagan National Airport. In addition, the

Chamber strongly supports maintaining and further developing airport-compatible land uses in the areas surrounding the airport to facilitate aviation development into the future, and access to Washington-Dulles International Airport.

Metropolitan Washington Airports Authority:

The Chamber also supports continued efforts by the Metropolitan Washington Airports Authority (MWAA) and others to ensure the Authority’s transparency and accountability to the citizens of the Commonwealth and the jurisdictions in Northern Virginia.

Air Transportation Marketplace:

Further, the Chamber supports maintenance of a fully competitive air transportation marketplace, as well as Federal Air Traffic Control and aviation policy initiatives (including “NextGen” and “Open Skies” bilateral agreements) that enhance the airline and general aviation services available to our region.

Development Near Leesburg Executive Airport:

The Chamber supports the growth of the Leesburg Executive Airport by maintaining compatible land uses within the Airport’s Area of Influence & the County’s designation of the Airport Impact Overlay District in order to protect taxpayer investments and maximize the airport’s value as an economic development asset. The Chamber also supports the Town of Leesburg’s efforts to support additional businesses at the airport, promoting competition and additional services, and encourages the Town to expand aircraft hangars at the Airport to support economic development activities and support new business arrivals in the Town and the County.

Aircraft Tax:

The Chamber supports a competitive tax policy on aircraft based in Loudoun County.

Technology and Broadband Infrastructure:

The Chamber supports the adoption of policies and funding that encourage continued expansion of private sector broadband services throughout the County, including strategic location of towers to support wireless access (broadband and voice).

In addition, the Chamber supports increased financial support and expansion of broadband access to underserved communities in Loudoun. Chamber supports efforts to embrace public-private partnerships to facilitate broadband deployment in underserved areas in Loudoun and identify ways to leverage

expanded broadband for remote working. The Chamber recognizes the opportunity to explore new technologies and strategies to enhance access to new broadband investments to the County, including wireless technologies to reach underserved areas, particularly our rural, less densely populated communities.

Existing Energy Infrastructure:

The Chamber supports the energy infrastructure essential to meeting Loudoun's increasing energy needs, consistent with economic development and environmental considerations. Reliable, secure, resilient, and affordable energy is required to support the needs of business and to equitably sustain the community's high quality of life recognizing the importance of environmental justice. In addition, as the energy sector's successful decarbonizing efforts continue, the Chamber supports participation with government agencies and others in framing responsible laws, regulations and standards affecting the community, the workplace, and the environment in order to continually improve energy diversity, conservation, and environmental programs.

Energy Diversification and Expansion:

The Chamber recognizes that, as the County grows, its energy requirements will increase as well that different customers face different hurdles in moving through the energy transition, and that policymakers need to support them. These additional needs cannot be met by existing energy resources. The Chamber acknowledges the solution must include a diverse mix of options, including increased conservation and energy efficiency, new sources of conventional and renewable energy, including biofuels, hydrogen, solar, and wind, and new and enhanced energy delivery infrastructure. Electricity load growth, particularly for large commercial loads such as data centers, frequently requires rapid infrastructure expansion to meet the energy requirements of these businesses while infrastructure modernization preserves reliability and resilience and reduces the emission of greenhouse gases. The Chamber supports a reasonable and timely approval process for such infrastructure projects.

Energy Plans:

The Chamber supports the implementation of the goals outlined in the updated 2018 Virginia Energy Plan. At the local level, the Chamber encourages the County's new Environmental Commission to timely review the 2009 implementation of the County-wide energy plan to include an emphasis on energy

generation, transmission and conservation, as well as achieving greenhouse gas reduction in the most cost-effective and technology neutral manner possible while preserving energy reliability, security and resiliency.

Energy Regulation:

The Chamber supports a holistic approach to energy policy, including incentives and proven market-based methodologies, to accomplish the identified goals whenever possible in an unbiased manner. The Chamber also believes that every effort should be made to minimize additional financial burdens imposed on businesses and consumers by climate change regulation or legislation.

Public Water and Sewer:

The Chamber believes that access to affordable water and sanitary systems is important to the recruitment, retention, and success of businesses in Loudoun County. The Chamber supports sustainably managing water resources in an economically and environmentally prudent manner in advocacy of health, environment, and quality of life.

Access Pricing:

The Chamber supports competitive user and availability charges for water and sewer infrastructure to support economic development and the region's ability to attract and retain businesses.

Innovative Solutions:

The Chamber supports innovative, dependable, and cost-effective technologies and partnerships for wastewater and reclaimed water, as well as public-private partnerships, to assist in economic development efforts and support the national reputation of Loudoun County as the heart of data center activity.

Housing Diversity

The Loudoun Chamber supports more robust state and local policies and funding directed at increasing the availability of a wide range of housing options, both rental and for sale, to meet the needs of Loudoun's diverse growing population and workforce. We encourage Loudoun County to adequately plan for a continuum of housing to support future economic development and a wide spectrum of job

growth. The Chamber believes federal, state, and local programs supporting workforce housing should be utilized and leveraged to the maximum extent possible.

Housing Strategy:

The Chamber supports the development of a comprehensive Loudoun County Housing Strategy that addresses the need for market rate, workforce, and attainable housing throughout the County, and supports, enhances, and attracts a culturally diverse population in Loudoun County. This includes establishing goals for workforce housing based on credible demographic studies of needs. Prioritizing housing affordability as an economic development issue will increase the visibility, prioritization, and effectiveness of Loudoun County's housing opportunity programs through the reallocation of existing resources.

Attainable Housing Investment

The Chamber supports creating a sustainable, significant, and dedicated funding source for attainable housing solutions to allow the County to effectively partner with the private sector and local, state, and federal government entities to construct and operate more diverse and attainable housing options for Loudoun's workforce. These solutions include, but are not limited to the Housing Trust Fund, down payment assistance, development incentives, and coordination of land development and permitting timelines to support more LIHTC projects. Loudoun should be competing for and leveraging funds available through flexible financing and low-interest loans under the Virginia Housing Trust Fund.

Land for Attainable Housing:

The Chamber supports the use of County-owned vacant or under-utilized land and/or assets to be used or exchanged for the creation of attainable housing units or mixed-use development that include attainable units; as well as the adoption of higher densities, in appropriate locations, particularly those areas surrounding and in the proximity of mass transit stations, to enable a greater number of quality housing products at all price points. The Chamber opposes land use policies limit normal, free-market activities to find and develop suitable workforce housing sites.

Housing Supply:

The Chamber supports addressing the regional lack of new home construction through a coordinated approach that involves planning, funding, and developing all forms of infrastructure to build more housing and better housing that will be more inclusive. Loudoun Chamber supports to increase the

construction workforce through apprenticeships, retention programs, and training initiatives bolstered by industry and state partners.

The Chamber supports efforts to address large shortages in capital and lending for the development of attainable housing through expanding federal resources and maximizing the potential of existing housing programs. This includes supporting tax credits, as incentives to private investment in real estate to broaden available housing stock, to preserve historic infrastructure, and to create jobs.

Housing Assistance and Education:

The Chamber supports expanding pre- and post-closing financial literacy and housing counseling resources to help enable sustainable homeownership in Loudoun County.

The Chamber is supportive of expanding access to financial resources in underserved areas, establish community partnerships to identify barriers facing underserved populations, expand outreach and marketing of attainable homeownership opportunities to potential homebuyers, and increase wealth-building opportunities through homeownership in underserved communities in Loudoun County.

Financing:

The Chamber supports use of property tax credits, down payment programs, low interest loans, an expedited approval process, loan guarantees and other programs by the County to increase home ownership for low- to moderate-income households. The Chamber also supports the use of the Economic Development Authority (EDA) to investigate alternative project solutions, attract housing developers, and to provide financing alternatives for potential housing projects.

Capital Fees:

The Chamber opposes the imposition of fees for by-right development and supports a comprehensive examination of capital facility fees to ensure that they do not create a disincentive to locate in Loudoun County and/or an impediment of the delivery of affordable and attainable housing.

ENVIRONMENT

The Chamber supports a holistic environmental strategy that is flexible, respects private property rights and the aspirations of businesses, and reflects Loudoun's diverse urban, suburban, and rural land uses. This includes local, state, and federal environmental initiatives that rely on market-based incentives and voluntary compliance. The Chamber urges Loudoun County's Environmental Commission and Board of Supervisors to consider these items as they update the County's 2009 Energy Plan and craft strategies to implement it.

Conservation Initiatives

The Chamber specifically supports voluntary initiatives promoting conservation, efficiency, and other economically viable business practices. The Chamber believes these initiatives must minimize financial burdens imposed on both businesses and residents and advance a Loudoun-specific environmental strategy that is flexible.

The Chamber believes any conservation initiative must support the implementation of state and/or federally approved trading programs for wetlands, streams, and stormwater mitigation, and have a measurable and positive impact and utilize incentives and proven market-based methodologies to accomplish its stated objectives.

Conservation Regulations in Development:

Given the effect that the land development application process can have on a prospective business's site selection decision, the Chamber supports efforts by the Board of Supervisors to fully evaluate the impact of existing and proposed environmental regulations, on Loudoun's competitive advantages relative to other jurisdictions.

Watershed Implementation Plan (WIP) Revisions:

The Chamber supports reasonable, scientifically valid efforts to protect the Chesapeake Bay. The Chamber supports a final WIP that achieves the requirements imposed by state and federal governments with the least possible cost and burden to Loudoun's businesses and commercial taxpayers. The WIP also must reflect the input of business stakeholders who will be required to comply with the process and its restrictions and bear the costs of compliance.

Storm Water Management:

The Chamber advocates for stakeholder outreach programs in the development of any storm water or erosion and sediment control regulations and sufficient resources required to implement any programs in order to prevent delay to the applicant. For those jurisdictions which have chosen to administer the Stormwater Management Program locally, the Chamber supports a larger portion of the permitting fees collected being returned to the administering entity.

Conservation/Environmental Protection Incentives:

The Chamber also supports policies that provide appropriate incentives – including, but not limited to, tax credits, development densities, fast track permitting approval and other measures that are competitive with those offered in surrounding jurisdictions – for private investments in environmentally sustainable building designs and systems.

FISCAL POLICY

The Loudoun County Chamber asserts that it is time to evaluate Virginia’s overall tax structure to ensure it reflects our changed economy and adequately balances government’s ability to fund core government services and operations that businesses and residents require, with the goal of maintaining a strong pro-business environment that enhances the County’s and Virginia’s economic competitiveness. With this, the Loudoun Chamber strongly urges elected officials to actively engage the Chamber and other business leaders in every stage of consideration and development of any new fiscal policies that impact the business climate in order to enable the benefit of a business-like approach to any policy changes and protect against consequences that could come with changes that would negatively impact Virginia’s economy and business success.

Data Centers:

The Chamber supports policies which contribute to continued diversification of the Loudoun County tax base to reduce the county’s reliance on residential taxes to support the operations of county government and schools and the services provided to our residents.

Given the County's role as the largest data center market globally, Loudoun's policies and actions are followed by the industry at every level, including by company executives, Boards of Directors, investors and partners, and influence private sector choices about investment, real estate, infrastructure and jobs.

Recognizing the enormous financial benefits the data center sector has on Loudoun's tax base, the equally important global reputational benefit the industry provides, and the substantial data center ecosystem the county's industry supports, including construction business and contractors, service providers and vendors, restaurants, hotels, car rental companies, philanthropic and community groups, the Chamber advocates for county tax and land use policies that provide appropriate incentives for data centers to locate and expand in Loudoun.

Further, the Loudoun Chamber supports policies that continue to provide certainty, consistency and regulatory predictability, for all industries, particularly the data center sector given the size, magnitude, and long-term nature of siting decisions for both existing and future data center investment.

Resource Allocation:

The Chamber supports the alignment of business and residential taxpayer resources with government operations that serve the most vital interests of the County.

Tax Policy:

The Chamber supports tax policies that are focused not just on the revenues that are anticipated but on positively impacting Loudoun's economic competitiveness and quality of life. The Chamber also supports substantive, comprehensive reform of Virginia's entire tax system to align the sources of the Commonwealth's tax revenues more closely with the spending priorities of state and local governments.

Local Rebate:

The Chamber supports investment in essential infrastructure via a rebate of a percentage of the state individual income tax back to the locality from which it was collected.

High Growth Area Investment:

The Chamber supports additional state investment in economic development for high-growth areas and to support the increased capital costs associated with that growth. The Chamber supports business-friendly tax policy that considers policies in other states and is designed to enhance Virginia's competitiveness in national and international markets. The Chamber also supports the business sales tax

exemption and strongly urges full consideration of the overall economic impact of a business or industry's presence in Virginia prior to any business sales tax exemption, as well as before considering any other significant change to business tax policy.

Economic Protection:

In addition, the Chamber supports continued investments in the Virginia Retirement System (VRS), the "Rainy Day" Fund, the Federal Action Contingency Trust Fund, and targeted reserve funds as a hedge against economic downturns, including those resulting from federal spending decisions that have a disproportionate impact on the state economy. With this, the Chamber actively supports efforts to use tax policy, where appropriate, to support diversification of Virginia's economy, particularly in the federal contracting sector.

Teacher Pension Liabilities:

The Chamber strongly supports legislation to require that the Commonwealth place its share of teacher pension liabilities on its financial statements. The County has no control over decisions made with regard to the program and it could have a negative impact on the County's bond rating to have those liabilities on the County's financial statements.

Federal Fiscal Responsibility:

The Chamber supports efforts to achieve long-term federal deficit and debt reduction through an informed, thoughtful, comprehensive plan, which may include a phased-in approach to reducing the unaffordable growth in entitlement spending as well as revenue generation reforms that will strengthen the economy over the long term, while not impeding growth in the short term. The Chamber also encourages funding of federal agencies and departments via full year appropriations bills rather than stopgap measures. This will allow agencies and departments to start new programs and to award multi-year contracts and will provide the private sector with the certainty needed to initiate and maintain new and existing product lines and services.

Tariffs:

The Chamber opposes unilateral imposition of tariffs and any subsequent retaliation.

GOVERNANCE AND REGULATORY REFORM

In order to effectively meet the needs and concerns of Virginia's businesses and residents, governments at all levels must operate with a business-minded focus on efficiency, responsiveness and strategic vision that enables them to adjust to rapidly changing economic and political landscapes. To this end, the Loudoun County Chamber supports a regulatory regime at the federal, state, and local levels that emphasizes the importance of strong economic growth, while ensuring regulatory requirements are cost-effective and based on valid scientific and technical data. The Chamber asserts that all levels of government should conduct reliable cost-benefit analyses of all proposed regulations and provide a detailed annual accounting of the costs and benefits of those regulations.

Business Operations and Government Interference:

The Loudoun Chamber strongly opposes any law, regulation or any other attempt by a government entity that would interfere with the rights of any business and other private sector organization to lawfully conduct the operations of their organization, including how a business expresses its free speech rights and the benefits provided to their employees.

Stakeholder Input and Review:

The Chamber strongly advocates that the business community have a central role in the discussion and development of any proposed new or amended law, policy, regulation, or other type of local, state, or federal government-imposed requirement that would impact the cost, operations, or growth of business in Virginia.

Privatization:

The Chamber supports efforts to examine the role of all levels of government in providing goods and services in order to determine those which might be provided more efficiently, effectively, and economically by the private sector and non-profit organizations, particularly in the areas where services beyond the core functions of government are being provided by government.

Property Tax Assessments:

The Chamber supports establishing and maintaining a fair, transparent, and balanced process for

determining real estate tax assessments, and for taxpayers aggrieved by locally assessed real estate valuations to appeal those assessments.

Property Rights:

The Chamber believes that laws, ordinances, regulations, and policies at any level of government should not unnecessarily restrict private property rights and believes that private property owners should be justly compensated for any reductions in the value of their property caused by government actions.

Best Value Contracts:

The Chamber supports policy reform that provides public bodies with a more time-efficient and value-driven procedure within the competitive negotiation process for professional goods and services.

Easements:

The Chamber supports a reasonable process for facilitating the building of infrastructure through developing properties by providing adjoining properties access and/or connections. The Chamber also supports efforts to reform Virginia Code § 15.2-1800 to eliminate the public hearing requirement for localities that convey certain site development easements, such as utility easements, across public property as part of infrastructure projects in a locality's Capital Improvement Program (CIP).

Unfunded Mandates and Policies:

The Chamber opposes the imposition of unfunded mandates or policy positions, particularly those that would require Virginia's or Loudoun County's businesses and other taxpayers to fund the long-term costs of these mandates. To this end, the Chamber supports transparency and the disclosure in the Virginia, Loudoun County Government and Loudoun County Public Schools' budgets of the cost to businesses and taxpayers of all unfunded mandates imposed by the state and federal governments so that tax-paying businesses and citizens may understand the full costs and benefits of those mandates.

Constitutional and Statutory Authority:

The Chamber strongly supports the rule of law as a condition for thriving business and economic health. The Chamber opposes administrative overreach by any branch of government that goes beyond the application of statutes and the U.S. and Virginia Constitutions in a manner that negatively impacts businesses.

The Chamber believes that all levels of government should regularly conduct cost-impact reviews of all laws, regulations and ordinances to assess their continued relevancy and efficacy, with an emphasis on eliminating those that unnecessarily hinder job and economic growth.

Initiative and Referendum:

The Chamber opposes any amendment to the Virginia Constitution to incorporate initiative and referendum procedures that bypass the General Assembly or local governing body.

Ethics Reform:

The Chamber strongly supports a legal and regulatory framework that requires and clearly defines the highest standards of ethical behavior and accountability for all government officials – whether elected or appointed - and at all levels of government. The Chamber continues to support continued statutory ethics reform for the executive branch, banning the use of campaign funds for personal expenses, and banning use of public funds by any officer, agent, or employee of any government entity for purposes unrelated to the duties of his or her office without lawful authorization.

Non-partisan Redistricting:

As the Virginia Redistricting Commission and subsequently the General Assembly considers redistricting in the Commonwealth, the Chamber supports respecting the requirements outlined in the state Constitution and existing boundaries; ensuring that districts are compact, contiguous, and keep communities together; and drawing districts that neither have the intent to target individuals nor to benefit one political party.

Two-Term Governor:

To foster greater stability and continuity in state government operations, the Chamber advocates that the General Assembly approve a Constitutional amendment to allow Virginia’s future Governors to seek a second consecutive term.

LEGAL POLICY

The Chamber supports maintaining Virginia's common-sense legal system, which has enabled the Commonwealth to achieve its best-in-class economic environment. The Chamber also firmly opposes measures that would increase the burden of excessive litigation and diminish Virginia's competitive position.

Appointment of Judges:

The Chamber supports the prompt appointment of new judges to replace any retiring judges in the Circuit Court and the appropriation of funding for additional judicial positions in the Circuit Court to accommodate the increasing civil and criminal caseload.

Business Court:

The Chamber supports establishing a business court system in the Commonwealth that would focus exclusively on business disputes.

Alternative Resolution:

The Chamber supports arbitration and other alternative dispute resolution mechanisms, to include, but not be limited to, arbitration, mediation, and small claims procedures, in order to reduce the number of lawsuits and their costs, while ensuring justice is served. The Chamber believes Alternative Dispute Resolution (ADR) methods and processes, such as arbitration, mediation, and small claims procedures, provide consumers, employees, and other injured parties with an accessible and fair process for obtaining redress for claims, and can in many cases avoid the expense and inefficiency of litigation. The Chamber opposes any efforts by the federal government to significantly restrict or even ban the use of ADRs.

Class Action Reform:

The Chamber supports class action reform and opposes efforts to weaken the Class Action Fairness Act.

Restoration of Due Process Rights

The Chamber supports restoring employers' due process rights by eliminating incentives for officials, regulators, and plaintiffs' lawyers to file charges against a company – that may or may not have done something wrong – merely to press secret financial settlements on those companies in exchange for dropping said charges.

Data Privacy and Breach Notification Requirements:

The U.S. has a patchwork of outdated federal laws intended to protect personal information. At the same time, states have passed their own laws which impose different (and sometimes contradictory) requirements for data privacy, as well as for breach notification. The Chamber supports a federal law to provide a uniform federal standard for data privacy. Moreover, the Chamber urges Congress and the executive branch to collaborate to ensure a uniform, national standard for breach notification requirements, providing clarity and certainty to businesses for compliance, placing reasonable limits on businesses' liability and discouraging meritless lawsuits.

Healthcare and Wellness

The Chamber supports collaborative efforts between healthcare stakeholders, including providers, purchasers, insurers, and consumers, to ensure continued innovation, creativity, and transformation in the healthcare marketplace. The Chamber recognizes the importance of the healthcare industry to the economy and the community and supports maximum flexibility to encourage business to provide the best health insurance options for employees in the free market system. The Chamber is extremely concerned about the impact of federal healthcare reform on the business community and urges careful consideration of the impact of any further policy changes or regulations developed in this arena. The Chamber also supports initiatives that improve quality and lower costs; promote healthcare pay-for-performance; encourage fair regulation of the insurance market; expand the use of healthcare data and technology to improve treatment and the patient experience; create an emphasis on prevention, and workplace wellness.

Reimbursement:

The Chamber supports appropriate federal and state reimbursement levels that allow primary care providers, specialists, and hospitals to care for patients and reduce the displacement of costs to those who are privately insured. The Chamber strongly opposes legislation that would limit access, increase costs for employers and workers, further reduce provider reimbursements, and inhibit innovation. This may include, but is not limited to, a national, single-payer, government-run healthcare system such as "Medicare-for-All" and "Medicare Buy-In." In addition, we remain concerned about the regulatory burdens placed on businesses as well as the negative impact the lack of predictability has on the health care market and the economy.

Insurance Marketplace:

The Chamber supports legislation that stabilizes the insurance marketplace and ensures access to affordable and stable group health insurance for all businesses, including sole proprietors and businesses with few employees, as well as individuals. The Chamber supports legislation that reduces state burdens and provides tax incentives to help small businesses offset the staggering increases in health insurance costs, including incentives that encourage participation in “consumer-driven” healthcare and wellness plans.

Preventative Services and Treatment:

The Chamber also recognizes the important role of mental health, behavioral health, and substance abuse and addiction treatment services in creating and maintaining a healthy workforce. The Chamber supports increased resources dedicated to delivering innovation and system improvements to the mental health delivery system that enables individual’s and families’ access to preventative, community-based non-emergency services, while also ensuring the care, safety, and support of persons in crisis.

Medicaid Reform:

The Chamber believes that review and reform of Virginia’s Medicaid system should be ongoing. While some steps have been taken to this end, there is still the need to identify and implement areas of reform to achieve quality healthcare and savings to ensure the taxpayers’ dollars are being spent as efficiently as possible.

Access to Healthcare:

The Chamber supports the expansion of healthcare infrastructure (both inpatient and outpatient) to meet community needs. The Chamber seeks to protect and expand services offered by safety net healthcare providers, so all Loudoun’s residents have access to healthcare, while enhancing quality, choice, unbiased data transparency, and diminishing redundancies and waste.

Emergency Preparedness:

The Chamber supports appropriate planning for emergency preparedness and public-private partnerships to address pandemic preparedness and support for a robust volunteer Medical Reserve Corps. The Chamber also supports increasing resources for testing, PPE provisions, vaccinations, and other services necessary for the prevention of outbreaks in environments such as nursing homes, educational institutions, and other facilities that are considered medium to high risk. The Chamber

supports federal, state, and local emergency relief programs that provide financial support for medical needs for those uninsured due to pandemic related job loss.

Telehealth:

The Chamber supports the expanded adoption of telehealth services as well as appropriate reimbursement levels that encourage its continued use as it will provide greater access and affordability to healthcare services for employees and citizens.